



HOWE US Inc. • 401 Hall Street SW, Suite 458 • Grand Rapids, MI 49503 • Tel: 616-419-2226 • csus@howe.com • USA • howe.com

End User Contract T&C for TIPS
Contract 210305
Furniture, Furnishings & Services

- CONTRACT:** 210305 – Furniture, Furnishings & Services
- PIGGYBACK:** The solicitation contains language that allows the contract to be accessible nationally to public agencies in the states whose laws allow for intergovernmental contact use (also known as "piggybacking" or "adopting")
- CONTRACT PERIOD:** May 26, 2021 – May 31, 2026
- CONTRACT HOLDER:** HOWE US Inc.
401 Hall St. SW #458, Grand Rapids, MI 49503
Debbie King – dek@howe.com
Customer Service – csus@howe.com
Phone: +1 (616)-419-2226
Website: <https://www.howe.com/us>
- LIST PRICE:** <https://www.howe.com/us/us-price-list>
- PRODUCTS ON CONTRACT:** Complete product line – www.howe.com/us
- END-USER PO:** Client PO must be included with order to show discount applied
- ANCILLARY SERVICES:** Delivery & Installation pricing varies per project. Quoted separately through Dealer.
- PAYMENT TERMS:** NET 30 with credit approval. Government commercial credit card accepted, 3.5% Processing Fee applies.
- DISCOUNTING:** End-user Discount -45% off List plus freight from Grand Rapids MI.
- REGISTER:** <http://www.tips-usa.com/newmember.cfm>
- PURCHASING:** <https://www.tips-usa.com/howtopurchase.cfm>
- TIPS COMPETITIVE BID PROCESS:**
The Interlocal Purchasing System (TIPS) is a National Cooperative Purchasing Program for use by schools, colleges, universities, cities, counties, non-profits, and other government entities. Membership is available in all 50 states. Region 8 Education Service Center, located in Pittsburg, TX is the lead agency for the cooperative. The Education Service Centers were established by the Texas Legislature by Chapter 8 of the Texas Education Code: <http://www.statutes.legis.state.tx.us/Docs/ED/htm/ED.8.htm> The bidding stature for the lead agency is Chapter 44.031 of the Texas Education Code: <http://www.statutes.legis.state.tx.us/Docs/ED/htm/ED.44.htm>

FAQ/ANSWERS: <https://www.tips-usa.com/faq.cfm>

- What is TIPS?
- How does my organization benefit from using a purchasing cooperative like TIPS?
- How much does it cost to be a member of TIPS? \$0
- How does my organization become a member of TIPS?
- Does TIPS purchasing process meet the purchasing requirements of my state?

WHO CAN USE TIPS CONTRACTS?

There are over 90,000 agencies nationwide from both the public and nonprofit sectors that are eligible to utilize TIPS cooperative purchasing contracts.

These include, but are not limited to the following agency types:

- School Districts (including K-12, Charter schools, and Private K-12)
- Higher Education (including Universities, Community Colleges, Private Colleges, and Technical / Vocational Schools)
- Cities, Counties, and any Local Government